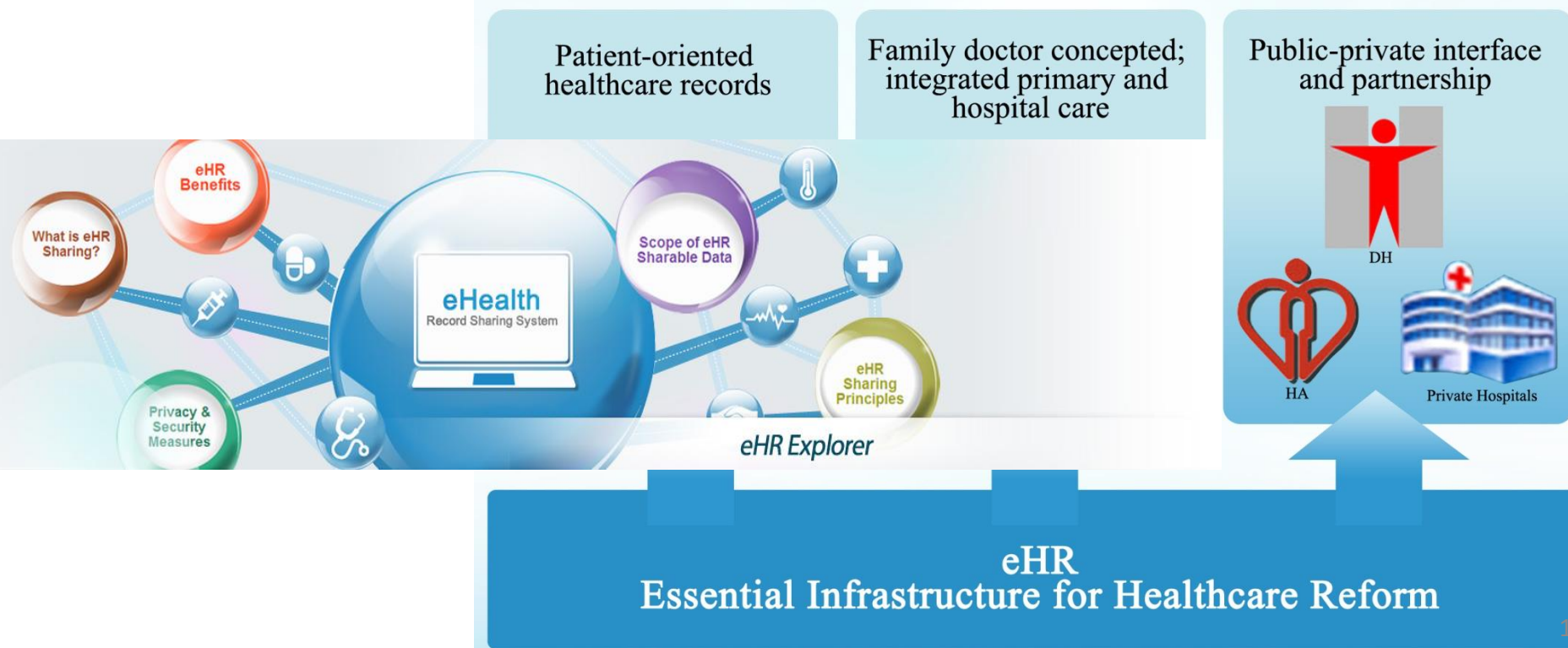


# eHRSS – Engaging Private Hospitals

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# Grand Vision of eHRSS

- ❖ Information infrastructure for healthcare providers in both the public and private sectors to share and retrieve eHR of patient, with informed consent and proper authorization
- Comprehensive healthcare record always available online
- Timely and accurate information for care
- Providing efficient and quality-assured clinical practice
- Reducing errors associated with paper records



# Questions to Answer

- ❖ What are the system strengths and opportunities that may bring about success of the eHRSS?
- ❖ What may be the weaknesses, threats and challenges that need to be overcome?
- ❖ What are the incentives for private hospitals to join?
- ❖ What are the difficulties faced by private hospitals even if they want to cooperate?
- ❖ How is the outlook?

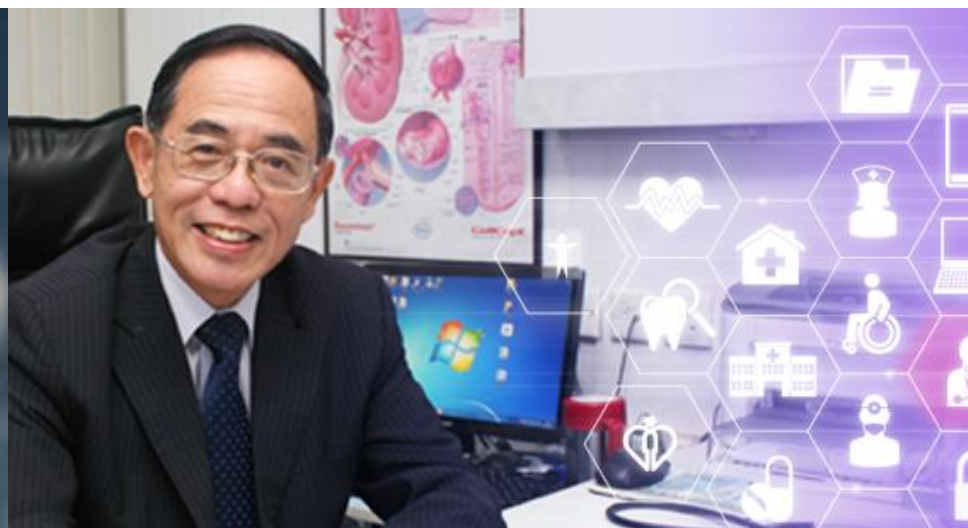


# System Strength

- ❖ Mature, sophisticated and clinician-led CMS of Hospital Authority connecting all public hospitals and clinics
- ❖ Strong policy and resource support for the eHRSS project from the Government
- ❖ Legal basis – eHRSS Ordinance
- ❖ Strong implementation team in both technical and change management aspects
- ❖ Supportive bodies in the private sector
- ❖ Highly sophisticated society with advanced IT environment



# Leadership



# System Challenges

- ❖ Variable degrees of computerization among private providers, IT knowhow, experience in change management
- ❖ Legacy systems of private hospitals / groups / clinics
- ❖ CMS not as strong in billing and ERP-related modules
- ❖ Incentives to change
- ❖ Resource implications on private providers
- ❖ Fear for change and loss of autonomy / flexibility
- ❖ Management of expectations & capacity limits



# Engagement Opportunities

- ❖ Building on PPI-ePR: relationship, familiarity, usage, trust
- ❖ Riding on PPP programs: GOPC, radiology services, cataract surgery, TSW primary care partnership, haemodialysis, colorectal cancer screening
- ❖ CMS On-ramp as a freebie to private clinics
- ❖ Free CMS modules for private hospitals



eHR SHARING

HEALTHCARE

BENEFITS TO INDIVIDUAL PATIENTS

eHR EXPLORER

# Incentives

- ❖ Better access to patient information: already access to HA via PPI-ePR, marginal gain
- ❖ Free IT modules and support/training: question is appropriateness, readiness and associated implications
- ❖ PPP business opportunities: scale not very significant for the moment
- ❖ Hospital reputation
- ❖ Public expectation and pressure





# Disincentives

- ❖ Compatibility issues with existing legacy system and workflow especially if integrated with ERP systems
- ❖ For freebies, hospitals still need resources for hardware, technical and managerial capabilities of managing the system, and change management abilities/effort
- ❖ Reluctance of some hospitals and private doctors to release patient information
- ❖ Extra burden of ensuring data accuracy, and liabilities



# Current Status

- ❖ >130,000 patients joined cf. 400,000 patients registered on PPI-ePR
- ❖ All 11 private hospitals signed up to join eHRSS

But

- ❖ Signed up only for PMI and SAAM modules only
- ❖ Even there, a lot of work to do on the technical and human sides



# Areas of Difficulty

## Difficulty with Visiting Doctors:

- ❖ Visiting doctors not registering as Healthcare Providers yet demanding information access as PPI-ePR in hospital
- ❖ Burden of registering for visiting doctors
- ❖ Visiting doctors reluctance to disclose information
- ❖ Degree of IT usage
- ❖ Clinical information accuracy and comprehensiveness



# Areas of Difficulty

Difficulty with Laboratory Information System:

- ❖ Lack of common Standards for structured data rather than pdf form level 3 data
- ❖ Different analyzers have different Reference Ranges, complicating cumulative reports across hospitals
- ❖ Lack of PPP opportunities to incentivize hospitals/labs
- ❖ Lack of LIS vendors with willingness to work on territory-wide interface to eHRSS
- ❖ ? Possibility of government taking the lead with market



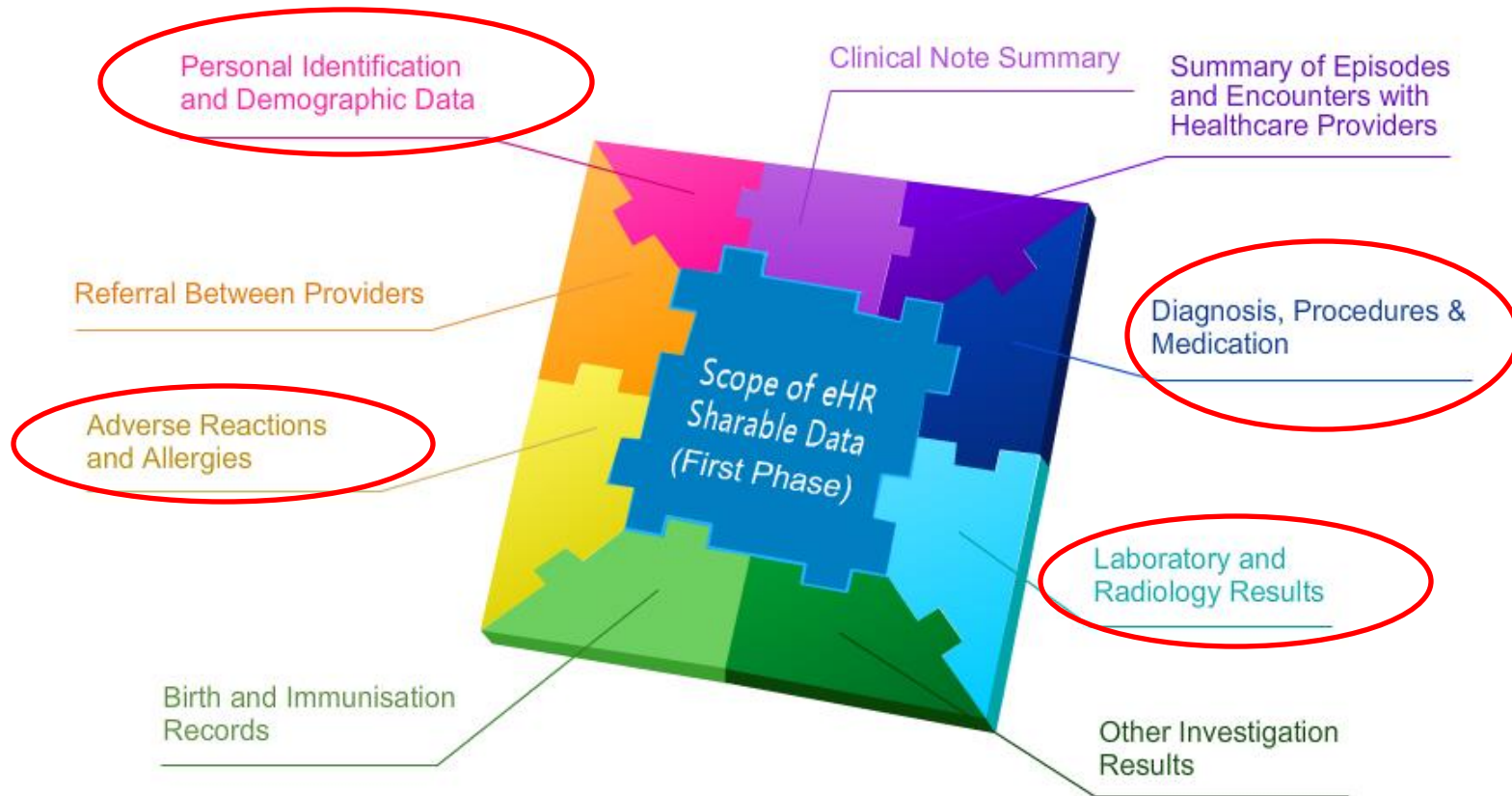
# Areas of Difficulty

Difficulty with Drug Allergy Checking:

- ❖ HKMTT in eHRSS: registered drugs only
- ❖ Use of unregistered drugs: non-structured data
- ❖ Drug Allergy Checking module: lifelong maintenance work at hospital for each new drug added
- ❖ Formidable work in self-setting of alert level to overcome over-alert (and doctors' complaints)
- ❖ FDB in use has additional checking on dosage, pregnancy c/i etc.: do we abandon FDB or use 2 systems checking?



# Should we Prioritize?



eHR SHARING

HEALTHCARE

eHR EXPLORER

BENEFITS TO INDIVIDUAL PATIENTS



# Ingredients for Success

- ❖ Good leadership at hospital level
- ❖ Strong ongoing support from project team
- ❖ Sustained effort in ensuring data accuracy and resources for training
- ❖ Continued development of new PPP programs as incentives
- ❖ Exploration on effective LIS interface in collaboration with market players
- ❖ Patience





Let's Work for our Dream

